

Making a few small changes to your email can be incredibly powerful; from your subject line, to social sharing, and everything in between!

This list covers the basics - and a few advanced tactics - to make your email the best it can be. We use this checklist, and are happy to share it with you.

From Line – How people recognize you. Keep it consistent (usually company name).
Subject Line – Gets your email opened. Keep it 40 characters or less.
Preheader text (Secondary Subject Line) – Great for mobile readers
Image Alt Text – Gets your readers to enable images if they're turned off.
Balance of Images & Text – 80/20 rule (80% text to 20% images).
Copy -Break up into small chunks (generally 3 lines or less).
CTAs (Calls to Action) - Tell your readers what you want them to do.
Length – Start short and link to website, blog, or landing page with more content.
TOC – Use a Table of Contents to move reader through longer emails and newsletters.
Scanability – Bullets, short chunks of copy, headlines and subheads.
Links – Lead readers to more content, on your website, blog, etc.
Text links vs. Button Links – Test this to see what gets a better click through.
Forward to a Friend Links – Gain new subscribers.
Social Media "Badges" and Links – Grow your subscriber list and engage with your
audience in new ways when they connect with you on social media.
Social Sharing – Expand the reach of your messages, grow your list & reach new people.
Facebook Like Button - Allows readers to "Like" your email or your Facebook page.
Check Links – Click on each link to make sure it goes where you want it to.
Proof Read – Remember to spell check, too.
Preview In Multiple Email Readers – View in email clients like Yahoo! Mail, Gmail,
Outlook, Hotmail, AOL, etc.